



morphosys

Q3 2022 Results & Business Update

17 November 2022

Forward-Looking Statements

This communication contains certain forward-looking statements concerning the MorphoSys group of companies, including the expectations regarding Monjuvi's ability to treat patients with relapsed or refractory diffuse large B-cell lymphoma, the further clinical development of tafasitamab, including ongoing confirmatory trials, additional interactions with regulatory authorities and expectations regarding future regulatory filings and possible additional approvals for tafasitamab as well as the commercial performance of Monjuvi. The words "anticipate", "believe", "estimate", "expect", "intend", "may", "plan", "predict", "project", "would", "could", "potential", "possible", "hope" and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. The forward-looking statements contained herein represent the judgment of MorphoSys as of the date of this release and involve known and unknown risks and uncertainties, which might cause the actual results, financial condition and liquidity, performance or achievements of MorphoSys, or industry results, to be materially different from any historic or future results, financial conditions and liquidity, performance or achievements expressed or implied by such forward-looking statements. In addition, even if MorphoSys' results, performance, financial condition and liquidity, and the development of the industry in which it operates are consistent with such forward-looking statements, they may not be predictive of results or developments in future periods. Among the factors that may result in differences are MorphoSys' expectations regarding risks and uncertainties related to the impact of the COVID-19 pandemic to MorphoSys' business, operations, strategy, goals and anticipated milestones, including its ongoing and planned research activities, ability to conduct ongoing and planned clinical trials, clinical supply of current or future drug candidates, commercial supply of current or future approved products, and launching, marketing and selling current or future approved products, the global collaboration and license agreement for tafasitamab, the further clinical development of tafasitamab, including ongoing confirmatory trials, and MorphoSys' ability to obtain and maintain requisite regulatory approvals and to enroll patients in its planned clinical trials, additional interactions with regulatory authorities and expectations regarding future regulatory filings and possible additional approvals for tafasitamab as well as the commercial performance of Monjuvi, MorphoSys' reliance on collaborations with third parties, estimating the commercial potential of its development programs and other risks indicated in the risk factors included in MorphoSys' Annual Report on Form 20-F and other filings with the U.S. Securities and Exchange Commission. Given these uncertainties, the reader is advised not to place any undue reliance on such forward-looking statements. These forward-looking statements speak only as of the date of publication of this document. MorphoSys expressly disclaims any obligation to update any such forward-looking statements in this document to reflect any change in its expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based or that may affect the likelihood that actual results will differ from those set forth in the forward-looking statements, unless specifically required by law or regulation.

The compounds discussed in this slide presentation are investigational products being developed by MorphoSys and its partners and are not currently approved by the U.S. Food and Drug Administration (FDA), European Medicines Agency (EMA) or any other regulatory authority (except for tafasitamab/Monjuvi® and tafasitamab/Minjuvi®). There is no guarantee any investigational product will be approved by regulatory authorities. Monjuvi® and Minjuvi® are registered trademarks of MorphoSys AG.

Agenda

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Joe Horvat, General Manager, U.S.

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01

Highlights Q3 2022 & Outlook



Jean-Paul Kress, M.D.
CEO

Q3 Developments & Highlights

PARTNER PROGRAMS

- + GRADUATE studies for gantenerumab in early Alzheimer's Disease did not meet primary endpoint



TULMIMETOSTAT

- + Phase 1/2 data presented at ENA 2022
- + Potential application in a broad array of advanced tumors



FINANCES

- + Liquidity position of € 1038.1 million



Driving Execution of Our Late Stage Assets

Aiming to have two commercial products by 2025

Phase 3 Development

PELABRESIB

- + Change the standard of care in 1L myelofibrosis
- + Drive pivotal study in 1L myelofibrosis (MF)
 - MANIFEST-2 enrolling well
- + New data presented at ASH



- + Expand into 1L DLBCL and other B-cell malignancies
- + Drive pivotal studies
 - 1L DLBCL
 - r/r FL & MZL
- + New data presented at ASH

Commercial



Monjuvi® (tafasitamab-cxix) is approved under accelerated approval by the U.S. FDA in combination with lenalidomide for the treatment of adult patients with relapsed or refractory diffuse large B-cell lymphoma (DLBCL) not otherwise specified, including DLBCL arising from low grade lymphoma, and who are not eligible for autologous stem cell transplant (ASCT).

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Commercial Update



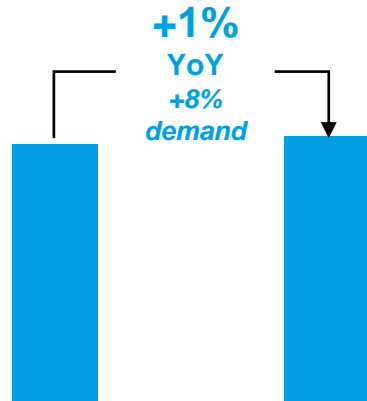
Joe Horvat
General Manager, U.S.

Monjuvi Commercial Execution

Continued penetration of 2L DLBCL setting, but increasing competitive dynamics

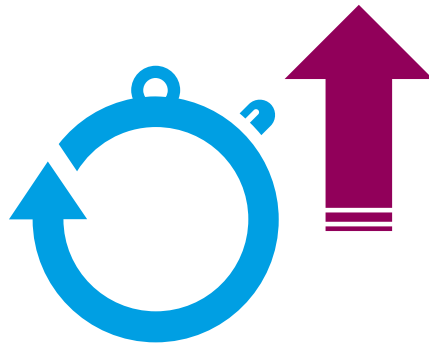
Q3 2022 U.S. Sales

\$22.2MM



Improving Persistence

Continued education
to evolve prescribing
pattern



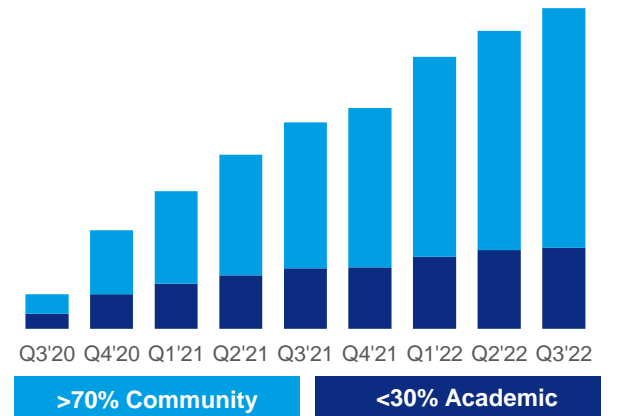
Leading Share

in 2L DLBCL
new patient starts



SoC Growth

1,350
sites of care



Preferred 2L Regimen by the NCCN Guidelines
Continued leading 2L market share despite competitive dynamics

03

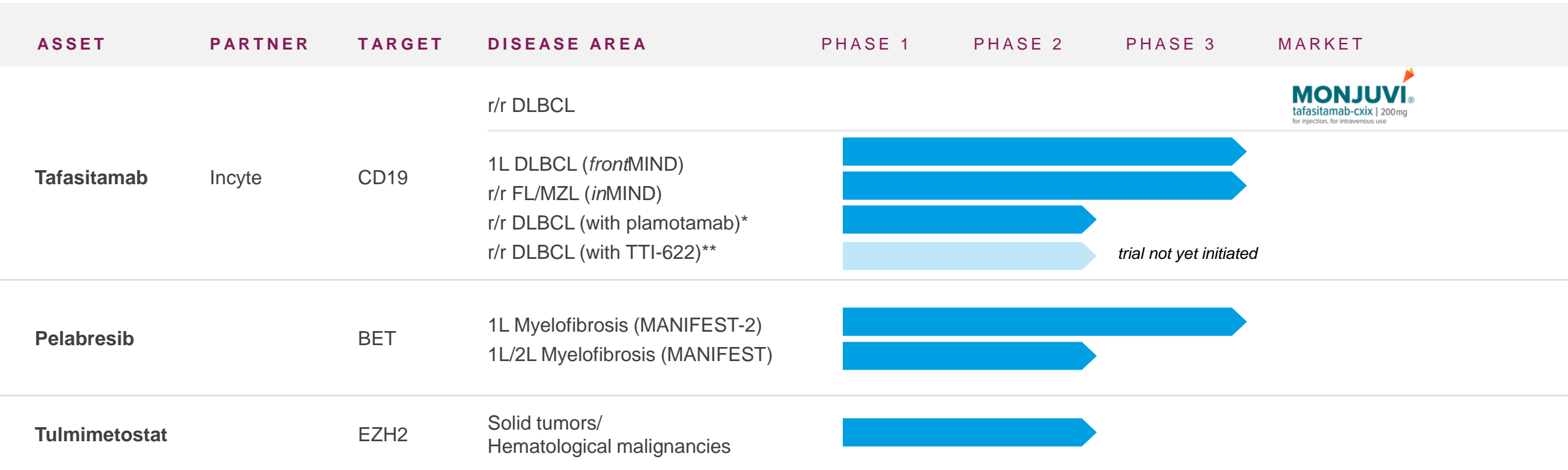
Development Update



Tim Demuth, M.D., Ph.D.
CR&DO

Accelerating our Innovation and Growth Strategy

High potential mid- to late-stage pipeline in hematology / oncology



Monjuvi® (tafasitamab-cxix) is approved under accelerated approval by the U.S. FDA in combination with lenalidomide for the treatment of adult patients with relapsed or refractory diffuse large B-cell lymphoma (DLBCL) not otherwise specified, including DLBCL arising from low grade lymphoma, and who are not eligible for autologous stem cell transplant (ASCT); r/r DLBCL: relapsed/refractory diffuse large B-cell lymphoma. r/r FL / MZL: relapsed/refractory Follicular Lymphoma or Marginal Zone Lymphoma * trial sponsored by Xencor ** trial sponsored by Pfizer

New Pelabresib and Tafasitamab Data to Be Presented at ASH 2022

Presentations feature data supporting the potential benefit of first-line therapy for pelabresib in myelofibrosis and tafasitamab in diffuse large B-cell lymphoma



14 Presentations



4 Orals



7 Posters



3 Online Publications

Pelabresib

- + **Oral:** MANIFEST arm 3 durability of response and safety
- + **Oral:** MANIFEST translational, disease modification
- + **Poster:** MANIFEST arm 2 durability of response and safety

Tafasitamab

- + **Poster:** *firstMIND* Final Analysis (18-month data)
- + **Poster:** *firstMIND* MRD analysis
- + **Oral:** Pooled MRD analysis including *firstMIND*
- + **Poster:** L-MIND subgroup $\geq 2y$ on treatment

Tulmimetostat Data Show Anti-Tumor Activity Across Multiple Cancers

Data are an important step toward demonstrating proof of concept

Best unconfirmed response by cancer cohort

Category N *	Urothelial** ARID1A mut (N=0)	Ovarian ARID1A mut (N=10)	Endometrial ARID1A mut (N=4)	Lymphoma EZH2 / WT (N=3)	Mesothelioma BAP1 loss (N=9)	Prostate (N=8)	Overall total Phase II (N=34)
CR	0	0 / 10	0 / 4	2 / 3	0 / 9	0 / 8	2 / 34
PR	0	4 / 10	2*** / 4	0 / 3	2 / 9	0 / 8	8 / 34
SD	0	3 / 10	2 / 4	0 / 3	4 / 9	5 / 8	14 / 34
PD	0	3 / 10	0 / 4	1 / 3	3 / 9	3 / 8	10 / 34

■ Biomarker selected cohort
■ Not biomarker defined

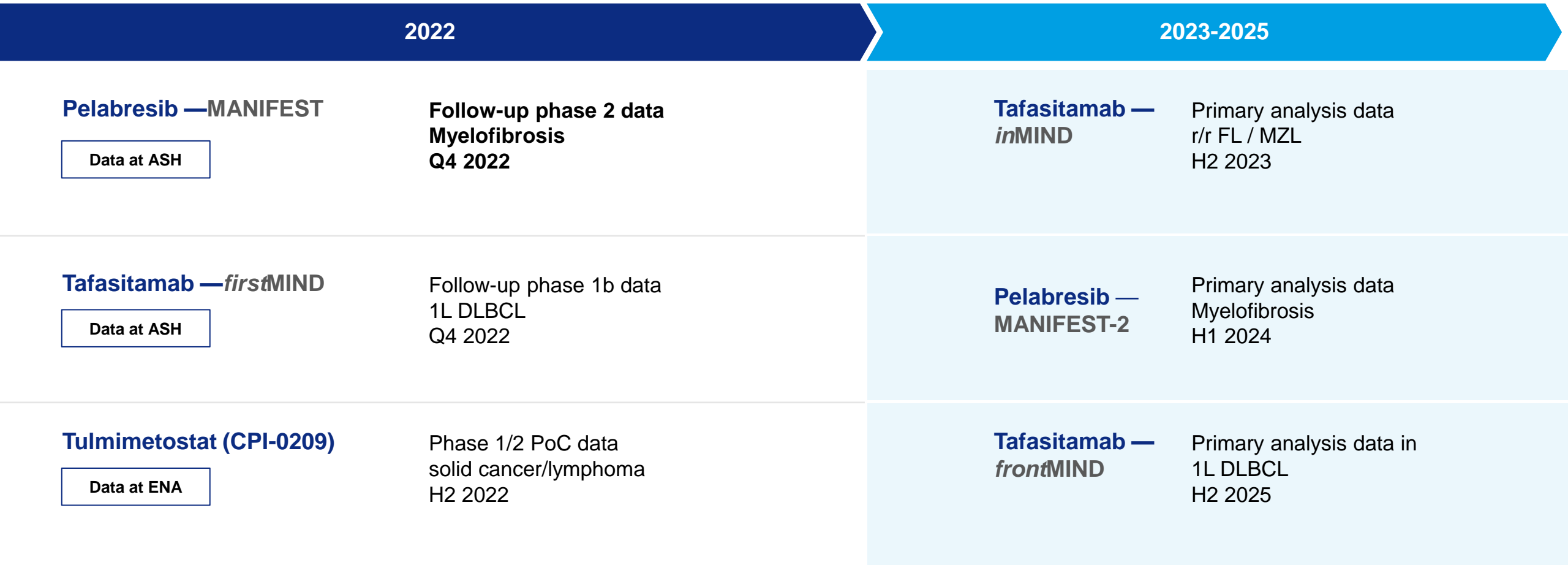
Preliminary results support potential application in a broad array of advanced tumors

Safety profile was consistent with the mechanism of action of EZH2 inhibition

Kindler et al., ENA 2022; Date of data-cut: July 16, 2022 *N of patients with evaluable efficacy **Or other advanced metastatic ARID1A mutant solid tumor ***One partial response in M3 cohort was later updated to complete response. CR: complete response; PR: partial response; SD: stable disease; PD: progressive disease

Selected Key Clinical Milestones

Broadening proprietary development pipeline



DLBCL: diffuse large B-cell lymphoma. r/r FL: relapsed/refractory follicular lymphoma;
MZL: marginal zone lymphoma

KEY:  Pivotal studies

04

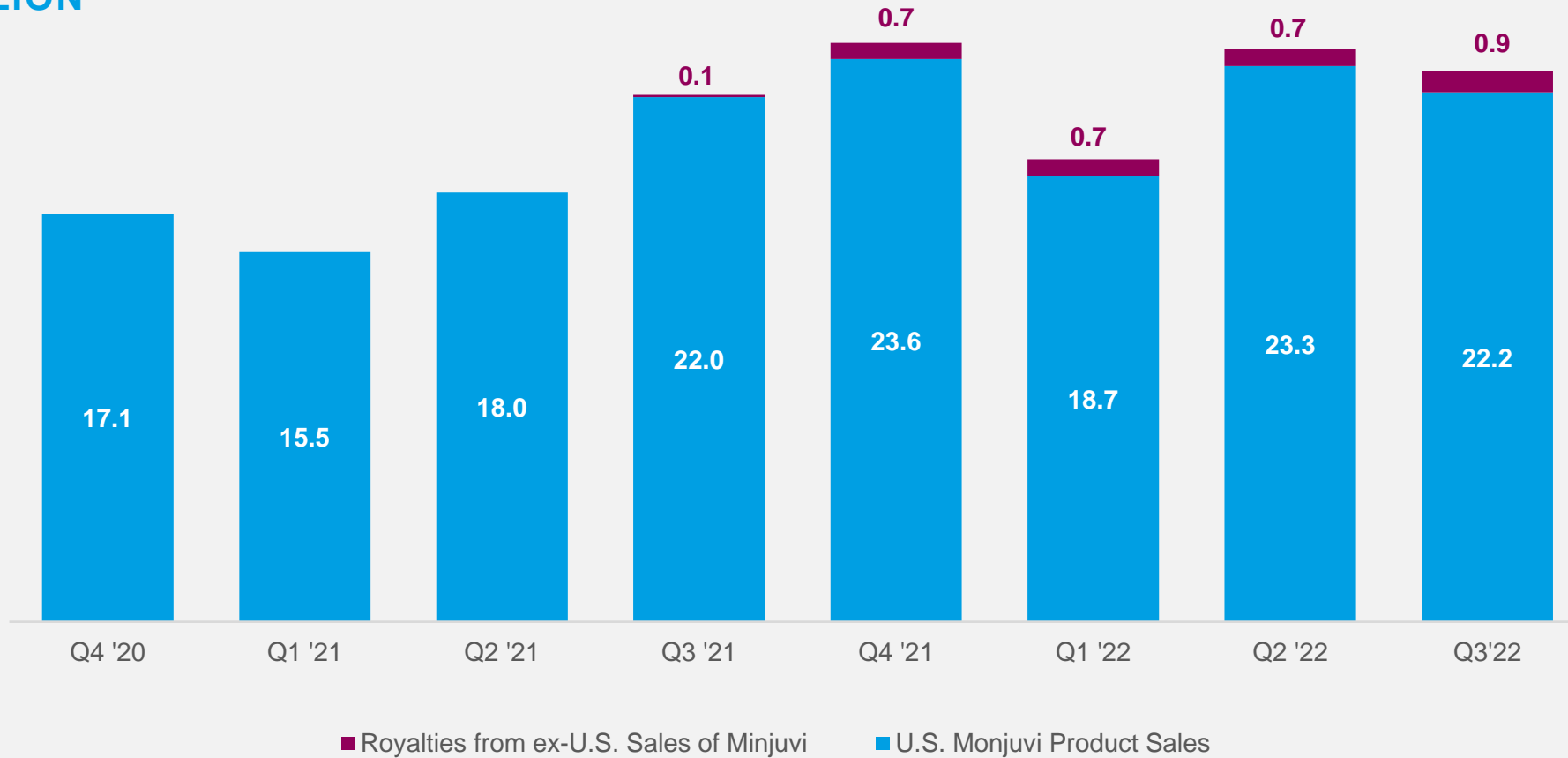
Financial Results & Guidance



Sung Lee
CFO

Monjuvi U.S. Product Sales and Minjuvi Royalty Revenue

USD IN MILLION



Q3 / 9M 2022: Profit or Loss Statement

In € million	Q3 2022	Q3 2021	Δ	9M 2022	9M 2021	Δ
Revenues	95.8	41.2	>100%	196.7	126.7	55%
Product Sales	21.9	18.6	18%	60.2	46.4	30%
Royalties	29.7	17.0	75%	70.8	42.4	67%
Licenses, Milestones and Other	44.1	5.6	>100%	65.6	37.9	73%
Cost of Sales	(8.1)	(7.5)	8%	(33.2)	(22.7)	47%
Gross Profit	87.7	33.8	>100%	163.5	104.0	57%
R&D Expenses	(77.8)	(64.4)	21%	(203.8)	(138.2)	47%
Selling Expenses	(23.5)	(32.4)	(27)%	(69.4)	(89.0)	(22)%
G&A Expenses	(15.6)	(19.4)	(19)%	(42.6)	(60.1)	(29)%
Total Operating Expenses	(117.0)	(116.1)	1%	(315.8)	(287.3)	10%
Operating Profit / (Loss)	(29.3)	(82.4)	(64)%	(152.3)	(183.3)	(17)%
Consolidated Net Profit / (Net Loss)	(122.9)	(112.8)	9%	(480.5)	(133.5)	>100%
Earnings per Share, basic and diluted (in €)	(3.60)	(3.30)	9%	(14.07)	(4.03)	>100%

On September 30, 2022 MorphoSys' liquidity position amounted to € 1,038.1 million (December 31, 2021: € 976.9 million)

Financial Guidance FY2022

Updated Guidance Provided October 21, 2022

	UPDATED FINANCIAL GUIDANCE	PREVIOUS* FINANCIAL GUIDANCE
Monjuvi U.S. Net Product Sales	Approx. US\$ 90m	US\$ 90m to 110m
Gross Margin for Monjuvi U.S. Net Product Sales	75% to 80%	75% to 80%
R&D expenses	€ 275m to 300m	€ 275m to 300m
SG&A expenses	€ 150m to 165m	€ 150m to 165m

* Provided on July 26, 2022

© MorphoSys – Q3 2022 results

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Q&A



Jean-Paul Kress, M.D.
CEO



Sung Lee
CFO



**Tim Demuth,
M.D., Ph.D.**
CR&DO



Joe Horvat
General Manager, U.S.







A photograph of an elderly woman with short, wavy grey hair, smiling broadly and looking out a window. She is wearing a blue patterned top. Her hands are clasped in her lap. The background shows a bright window and a white cabinet.

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Thank you!

www.morphosys.com

Partner Programs Delivered Progress in 2022

	PARTNER	DISEASE AREA	STATUS
IANALUMAB		Sjögren's Syndrome Lupus Nephritis and other	Phase 3 clinical development started in Q3 2022 3 phase 3 studies ongoing
ABELACIMAB		Venous Thromboembolism Prevention	Phase 3 clinical development started in May 2022 2 phase 3 studies ongoing
SETRUSUMAB	 	Osteogenesis Imperfecta	Pivotal phase 2/3 clinical study ongoing
FELZARTAMAB	 	Multiple Myeloma Autoimmune Indications (MN, IgAN)	Clinical development ongoing

3Q 2022 Income Statement w/o Incyte 50/50 U.S. Profit Share and Transfers to Royalty Pharma

Euros in millions <i>differences due to rounding</i>	A	B	C	A - B - C
	IFRS Q3 2022	Incyte Collaboration	Royalty Pharma	A - B - C
Revenues	95.8	11.0	28.8	56.0
Monjuvi US product sales	21.9	11.0 ¹⁾		11.0
Royalties	29.7		28.8 ⁵⁾	0.9
Other	44.1			44.1
Cost of Sales	(8.1)	(1.7)	—	(6.4)
Cost of Sales US Monjuvi product sales	(4.5)	(1.7) ²⁾		(2.8)
Other	(3.6)			(3.6)
Gross Profit	87.7	9.2	28.8	49.6
<i>Gross Margin</i>	91.5%			88.6%
Total Operating Expenses:	(117.0)	(10.8)	—	(106.2)
Research and Development	(77.8)			(77.8)
Selling	(23.5)	(10.8) ³⁾		(12.7)
General and Administrative	(15.6)			(15.6)
Impairment of Goodwill	0.0			—
Operating Profit/(Loss)	(29.3)	(1.6)	28.8	(56.5)
<i>Operating Margin</i>	-30.6%			-100.9%
Other Income	10.6			10.6
Other Expenses	(7.5)			(7.5)
Finance Income	70.3	43.4 ⁴⁾	12.8 ⁶⁾	14.1
Finance Expenses	(167.5)	(15.3) ⁴⁾	(135.6) ⁶⁾	(16.6)
Income from Reversals of Impairment Losses	0.6			0.6
Income Tax Benefit / (Expenses)	0.1			0.1
Consolidated Net Profit/(Loss)	(122.6)	26.5	(94.0)	(55.1)
EPS, Basic and Diluted	(3.60)			(1.61)
Shares Used for EPS, Basic and Diluted	34,154,811			34,154,811

Legend

- 1) Incyte's share of Monjuvi US sales, accounted for at MOR being the principal for this business
- 2) Incyte's share of cost of sales related to Monjuvi US sales, accounted for at MOR
- 3) Incyte's portion of Monjuvi US selling expenses, charged to/accounted for at MOR
- 4) Valuation effects from Incyte financial liability/asset (actual and planning cash flow adjustments, fx effects, interest expense)
- 5) Tremfya royalty paid to Royalty Pharma from Q2 2021 onward
- 6) Valuation effects from Royalty Pharma financial liability (actual and planning cash flow adjustments incl. fx effects, interest expense)

We supplement the consolidated statement of profit or loss presented in our earnings release with additional information on certain income or expense effects. The consolidated statement of profit or loss as well as the additional information in the earnings call slide deck are prepared in accordance with International Financial Reporting Standards (IFRS). The additional information relates to the contracts with Incyte and Royalty Pharma, namely to the accounting for the US co-commercialization with Incyte and the financing provided by Royalty Pharma which resulted in financial liabilities for payments owed to Royalty Pharma in future periods. The related effects are presented in two separate columns for various lines item of the consolidated statement of profit or loss. We believe this more detailed information provides additional insights into the financial performance of MorphoSys Group. The information given is in addition to, not a substitute for, or superior to, the measures of financial performance prepared in accordance with IFRS.

2Q 2022 Income Statement w/o Incyte 50/50 U.S. Profit Share and Transfers to Royalty Pharma

Euros in millions

differences due to rounding

	A IFRS Q2 2022	B Incyte Collaboration	C Royalty Pharma	A - B - C
Revenues	59.4	10.9	21.3	27.3
Monjuvi US product sales	21.7	10.9 ¹⁾		10.9
Royalties	22.0		21.3 ⁵⁾	0.7
Other	15.7			15.7
Cost of Sales	(17.2)	(2.1)	-	(15.2)
Cost of Sales US Monjuvi product sales	(4.3)	(2.1) ²⁾		(2.2)
Other	(13.0)			(13.0)
Gross Profit	42.2	8.8	21.3	12.1
<i>Gross Margin</i>	<i>71.0%</i>			<i>44.2%</i>
Total Operating Expenses:	(97.3)	(11.5)	-	(85.8)
Research and Development	(60.9)			(60.9)
Selling	(24.0)	(11.5) ³⁾		(12.5)
General and Administrative	(12.4)			(12.4)
Impairment of Goodwill	-			-
Operating Profit/(Loss)	(55.1)	(2.8)	21.3	(73.8)
<i>Operating Margin</i>	<i>-92.8%</i>			<i>-271%</i>
Other Income	7.8			7.8
Other Expenses	(11.7)			(11.7)
Finance Income	6.2	1.6 ⁴⁾	- ⁶⁾	4.6
Finance Expenses	(185.1)	(62.3) ⁴⁾	(119.0) ⁶⁾	(3.8)
Income from Reversals of Impairment Losses	(1.0)			(1.0)
Income Tax Benefit / (Expenses)	4.0			4.0
Consolidated Net Profit/(Loss)	(234.9)	(63.5)	(97.7)	(73.9)
EPS, Basic and Diluted	(6.88)			(2.16)
EPS, Basic	-			-
EPS, Diluted	-			-
Shares Used for EPS, Basic	34.15			34.15
Shares Used for EPS, Diluted				

Legend

- 1) Incyte's share of Monjuvi US sales, accounted for at MOR being the principal for this business
- 2) Incyte's share of cost of sales related to Monjuvi US sales, accounted for at MOR
- 3) Incyte's portion of Monjuvi US selling expenses, charged to/accounted for at MOR
- 4) Valuation effects from Incyte financial liability/asset (actual and planning cash flow adjustments, fx effects, interest expense)
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3Q 2021 Income Statement w/o Incyte 50/50 U.S. Profit Share and Transfers to Royalty Pharma

Euros in millions
differences due to rounding

	A IFRS Q3 2021	B Incyte Collaboration	C Royalty Pharma	A - B - C
Revenues	41.2	9.3	16.9	15.0
Monjuvi US product sales	18.6	9.3 ¹⁾		9.3
Royalties	17.0		16.9 ⁵⁾	0.1
Other	5.6			5.6
Cost of Sales	(7.5)	(1.8)	-	(5.7)
Cost of Sales US Monjuvi product sales	(3.6)	(1.8) ²⁾		(1.8)
Other	(3.9)			(3.9)
Gross Profit	33.7	7.5	16.9	9.3
<i>Gross Margin</i>	81.8%			62.0%
Total Operating Expenses:	(116.1)	(14.5)	-	(101.7)
Research and Development	(64.4)			(64.4)
Selling	(32.4)	(14.5) ³⁾		(17.9)
General and Administrative	(19.4)			(19.4)
Operating Profit/(Loss)	(82.4)	(7.0)	16.9	(92.4)
<i>Operating Margin</i>	-200%			-616%
Other Income	2.0			2.0
Other Expenses	(1.2)			(1.2)
Finance Income	(17.0)	(24.8) ⁴⁾	- ⁶⁾	7.8
Finance Expenses	(55.7)	(16.3) ⁴⁾	(31.9) ⁶⁾	(7.5)
Effects from Impairment on Financial Assets	0.3			0.3
Income Tax Benefit / (Expenses)	41.2			41.2
Consolidated Net Profit/(Loss)	(112.8)	(48.1)	(15.0)	(49.8)
EPS, Basic and Diluted	(3.30)			(1.36)
EPS, Basic	-			-
EPS, Diluted	-			-

Legend

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